

& the Golf Industry Show

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## The Write Stuff: Basics for Building Your Message Through Written Communication

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### Types of written pieces:

- News
- Feature
- Column/opinion





#### News



A news story is factual information that you want to share with others, and it often has a timeliness factor.



## A news story should answer these six basic questions:

- •Who-Who is the story about? (this can be a group or individual)
- •What-What is the story about?
- •When-When did this happen
- •Where-Where did the event occur?
- •Why-Why did this happen?
- •How-How did this happen?

#### The lead

A lead is the first paragraph of any news story. It's also the most important. It must accomplish several things:

- •Give readers the main point of the story
- •Get readers interested in reading more
- Accomplish these in as few words as possible

Leads should be no longer than 35-40 words. Readers want their news delivered quickly, and a short lead does that.





#### Inverted Pyramid

The most important information is at the top.



#### Features



A feature is a story that is more detailed, more human interest; it's usually longer than a news article and not necessarily timely. It could run anytime of the year. It's information you don't need to know, but want to know.



#### Feature ideas

Oldest-Is a longtime employee retiring and reflecting back on his or her career?

Newest-Is your facility undergoing a renovation?

Unique-Are these any siblings in your chapter that work with one another or at competing facilities?

Feel good-Follow up with those who have benefited from your chapters philanthropy or scholarships. Is there a special club member that volunteers at your facility?

Outside the ropes-Hobbies, families, talents or honors.

### **Opinion pieces:**

- Includes president's columns, editorials, superintendent's corner, blogs.
- They can be serious, funny, stream of consciousness or asking others to take action, but they all reflect the writer's views.
- They also have leads, again designed to draw readers in, but they may also sum up the piece too.



#### What not to do in an opinion piece

**Don't** talk about the weather-unless the column is about weather

Don't present information as fact, cite sources

**Don't** assume everyone shares your opinion. Show why you are "right."

Don't involve politics - unless the column is about politics

Don't ramble, present a clear message

**Don't** go back to high school-stay away from inside jokes



#### Editing tips

- Read it out loud and also silently.
- Edit, then edit again.
- Read it backwards to focus on the spelling of words.
- Spell check is your best friend and worst enemy.
- Have others read it.
- Not just typos, check names, check dates, check facts.
- Sleep on it.



### Active voice vs. passive voice

Active voice is more concise and easier to read.

Active: The crew mowed the back nine.

Passive: The back nine was mowed by the crew.

Active: Bob took a soil sample.

Passive: The soil sample was taken by Bob.

Active: The chapter raised money for research.

Passive: Money was raised by the chapter for research.



#### Less is more

- Be concise it's OK to say rain and not a precipitation event.
- Stay focused.
- Avoid technical jargon and write for the lowest common denominator.



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#### Questions?